# CAREER OBJECTIVE

Mohamed Shata

Dubai, United Arab Emirates Mobile +971 50 4494 320

+20 100 2869117

Birth Date: 1.12.1993 Nationality: Egyptian Mohamedshata0072000@gmail.com



To utilize my skills gained from various positions and to achieve progress and prosperity within the organization.

# CAREER SUMMARY



Dedicated professional with years of experience; adept at working in fast-paced environments demanding strong organizational, leadership and interpersonal skills. Demonstrated excellent performance and success in the **Fashion**, **Retail**, **Perfumes Sales** fields. Committed to exceptional customer service and driven by challenges. Detail-oriented and resourceful in spearheading, organizing and completing projects; ability to multitask effectively.

* *Revenue Support • Client Services*
* *Product Promotion • Product Development*
* *Executive Presentations • Team Leadership*
* *Contracts & Negotiations • Business Development*
* *Project Management • Sales and Marketing*
* *Quality Assurance • Client Representation*

**EMPLOYMENT EXPERIENCE**



## Shop in-charge at Balmain (Dubai) from September 2020 till September 2021

Assisting shoppers to find the goods and products they are looking Satisfying customer needs

Good product knowledge describes the fabric Serving more than customer at the same time

Keeping up to date with special promotions and putting up displays Increasing sales by add on sale by finding matching items

updates

Responsible of maintain inventories productivity

Commerciality experience can increase the turnover of any shop by being socializing, advertising the products, merchandising and highlighting the best sellers, and rotating the non-selling Items, controlling stocks and ordering the needed product.

Manage customer issues and complains

Educate my colleagues to ensuring that the maximum level of customer service is being provide to the customers

## Senior Sales at Zara (Women Section)From July 2019 till Aug 2020( dubai )

Ensure high levels of customer satisfaction through excellent sales service Actively involved in the receiving of new shipments pricing strategy

RFID Technology Experience (**Delivery**, **Transfer in**- **out**, **25R**,) Recommend and display items that match customer needs Keep up to date with product information, fashion trends

Maintain outstanding store condition and visual merchandising standards Highly experience dealing with (**HIPOS**) Cash System

***Assistant Store Manager At sera macaw from October 2018till June 2019***

Perfect product knowledge and excellent customer service Great knowledge about merchandising and fixing and folding Very good experience dealing with Cash System

Good experience about store KPI and how to increase it

Keeps management informed by submitting activity and results Handle customer questions, complaints, and query

Involved at stock management, Inventories, promotions Fashion Advisor

***Supervisor at VODA Jeans from February 2012 To May 2013***

Responsible for display And Coordinate Shelves Attend customers and describe the fabric

Help and support customers to get what they need Serving more than customer at the same time

Responsible of stocks orders and best seller replenishment

***Sales assistant at ROJADA from March 2010 to December 2011***

Greeting customers who enter the shop

Assisting shoppers to find the goods and products they are looking Satisfying customer needs

Keeping up to date with special promotions and putting up displays Increasing sales by add on sale by finding matching items

# EDUCATION AND CREDENTIALS



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| Bachelor of Commerce Accounting Department 2016 |
| ICDL Course From British Academy |

**COMPUTER SKILLS**

* Microsoft Office™: (Word™, Excel™ PowerPoint™ Project™)
* Internet Navigation & E-mail

# LANGUAGES



* English (Fluent) • Arabic (Mother Tongue)