

Mohamed Nabil Nasr Ka'ed

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Objective:

Obtain a position at a reputable company where my background, my language skills and my communications skills can be wellutilized to enhance my performance seeking the best for my career and for the institution in which I work.

Education:

Suez Canal University (Suez, Egypt)

- Faculty of Commerce, B.sc. of Commerce in Accounting.
- Graduation year: 2009.

Skills:

Computer Skills:

- Microsoft office (word, excel and power point) 2006.
- Internet applications.

Soft Skills Course:

- ITI (information technology institute) 2009
- Communication skills.
- Presentation skills.
- Interviewing skills.
- CV writing.

Language Skills:

- Native language: Arabic.
- Very good command of both written and spoken English.

Other skills:

- Quick learner.
- Good communicator.
- Team work.
- Can work under pressure.
- Self-motivated.
- Problem solver.

Experience:

(Aug. 2006- Feb. 2009)

- Basmala Company Import and Export.
El Moahdast.Elkantara Gharb - Ismailia.

- *Job description:*

Accountant and Sales in Suez.

(April 2009- Feb. 2010)

- Kholoud Abo ElNil Pharmacy - Suez.

- *Job description:*

Accountant, Sales member of contracting and marketing team with some companies: e.g. Petrojet , Suez Marine Arsenal and El Salam Ships.

(20 Feb.2010-10 May.2011)

- Al Alamia for Construction Materials (Gypsum Factory- Al Adabia)

- *Job description:*

Accountant, Store Keeper in the store of the factory, Purchases supervisor& purchasing Raw Materials &equipments and Tools.

(15 May.2011 -3 April.2012)

Oceandro Large Yacht Builders (Aladabia Free Zone, Suez, Egypt)

- Job description:

Accountant, Stores Controller, Assistant of the Manager of Stores, Purchases supervisor.

(From May 2012 to December 2015)

Nabil kaid Engineering office for engineering consulting.

- Job description:

Accountant, business administration, Purchases supervisor ,deals and agreement with clients on the required work cost, buying, selling and rental of heavy equipment& purchase Raw Materials and Tools.

(From December 2015 to July 2016)

Lecico for Trading and Distribution of Ceramics(Lecico Group)

- Job description:

Sales Supervisor in Suez Branch ,handling and Dealing with customers ,dealers and Marketing the company's products and Open new markets, leading the sales team ,supervising sales and achieving target ,Carry out the functions of the branch manager in his absence.

(From July 2016 till Jan 2017)

Fiberme communication services LLC.

- Job description:

Account Manager, Managing the account portfolio, dealing with companies, Build and maintain strong, long-lasting customer relationships, Develop and trusted advisor to customer ,Using contacts to generate new business, Engaging in project management duties, Interact and coordinate with the sales team and other staff members, Delivering presentations , Make and close deals with customers and companies.

(From Jan 2017 till Jul 2021)
Allianz Egypt .

- Job description:

Senior Financial Advisor And Insurance Representative in Bancassurance department at Emirates NBD Bank , Crédit Agricole Egypt and Banque Du Caire ,Top Achiever and Producer Cairo,Giza And Canal zone . I brought the contract of the Matrix Club in the logistical area of Tanta to Banque du Caire.

(From July 2021 till Now) Metlife Egypt

- Job description:

Relationship Manager In Bancassurance Department at ADIB Bank.

- Maintaining and increasing sales.
- Leading my team to achieve the area target.
- Analyzing sales figures.
- Top Achiever And Producer Of The Bancassurance Unit .

Interests:

Learn new things, Writing verse, Computer, Drawing and Traveling.

Personal Information:

- Date of birth : 2/4/1987
- Marital status: Single.
- Exemption from Military Service.